WATERNITY

December 1, 2023

To: All Valued Braxton Harris Customers

Due to continued inflationary pressures, Braxton Harris Company will be implementing list price increases effective January 1, 2024. All orders placed on or before January 1, 2024, will be honored at current list pricing. New special net pricing has been implemented and communicated. Current commodity prices are increasing. The weakening US Dollar provides other challenges with import products. We continue to monitor costs and an additional increase during the course of 2024 cannot be ruled out. We are currently evaluating FFA minimums due to escalation in freight costs. We always strive to mitigate these cost increases within our supply chain.

As always, we thank you for your continued business.

Thank you,

Braxton Harris

President/CEO